

# ESMERALDAS MULTIPURPOSE PORT TERMINAL



## PROJECT INFORMATION



### OBJECTIVE

To optimize the Administration and Operation of the infrastructure and equipment that make up the Commercial Port of Esmeraldas, which contribute to the competitiveness of maritime transport and Ecuador's foreign trade, in terms of quality and efficiency.

It is one of the most strategic points, due to its geographical location, since it is the Ecuadorian port closest to the Panama Canal, which constitutes an element of great benefit for shipping companies due to the optimization of time and, therefore, costs in the management of your load.



### PROJECT DESCRIPTION

- Main pier 350 m long with a depth of 11.5 MT.
- 105 m long service dock with a depth of 6.5 MT.
- Ro - ro dock 20 m long for rolling loading and unloading.
- Storage for containers, vehicles, general cargo, bulk (solid and liquid) and dangerous cargo
- 4 covered warehouses
- 6 operational scales
- Power plant
- 72 reefer shots
- **Access:** Direct from a natural depression at the bottom approaching up to 200 meters from the entrance of the port. The area where the docks are located is protected by breakwaters, which frame a 42 hectare basin.
- **Draft:** 11.5 meters.
- **Cargo mobilized:** Liquid and solid bulk, Containers, General cargo and Vehicles.
- **Arrivals:** (2017): 188 ships.
- **Imports:** 283,432 TN
- **Exports:** 297,817 TN
- 30 years for construction, operation and maintenance.



### INVESTMENT

**CAPEX:** USD 109,46 MM

**OPEX:** USD 336,92 MM

**TOTAL:** USD 446,38 MM



### FINANCIAL DATA

**Revenues:** USD 1224 MM

**Discount rate:** 14%

**Investor IRR:** 15.04%  
(current values)



### SECTOR

Infrastructure



### GOVERNING ENTITY

Ministry of Transport  
and Public Works



## POTENTIAL MARKET

### PROJECT BENEFITS:

- Increases the competitiveness of ports, productivity and foreign trade.
- Generation of employment during the construction phase of the project.
- Generation of employment during the operation and maintenance stage.



## MANAGEMENT MODEL

Delegation to the private sector under concession modality



## LOCATION

Province: Esmeraldas

Canton: Esmeraldas

In the North - Western Coast of Ecuador



## PROJECT STAGE

Request for the issuance of the Executive Decree of Exceptionality/ Prior to Call for International Public Tender



## INVESTOR BENEFITS

### LEGAL SECURITY

- Stability of tax incentives through the signing of an investment contract for up to 15 years.
- Access to national or international arbitration.
- Legal stability for the period of delegation.

### INCENTIVES

- 10 - years exemption from income tax payment, from the first year of operation.
- Exemption from the foreign currency outflow tax on imports, financing and dividend payments.
- Exemption from tariffs and VAT on imports payments related to the project



## LEGAL FRAMEWORK

- Article 100 of the Organic Code of Production, Trade and Investments
- Articles 74, 75 and 76 of the Organic Administrative Code.
- Executive Decree No. 810 of July 5, 2011, which contains the Regulations for the Application of the Exceptional Regime for the Delegation of Public Transportation Services
- Executive Decree No. 582 of February 24, 2015 that contains the Regulation of the Public-Private Collaboration Regime.

*Ecuador*  
*Destino de INVERSIONES*

