

# **SHRIMP**





# **COMPETITIVE ADVANTAGE**

- 60% of the people who work in the Ecuadorian shrimp production chain, from catch to processing, are women.
- · Self-sustainability: Ecuador makes use of its own larvae, genetically strengthened through probiotics, mitigating the presence of diseases.
- Low-density production system.
- Companies are committed sustainable to production that includes environmental and social responsibility, food safety, animal welfare and traceability.



#### **CERTIFICATIONS**





























### **CHARACTERISTICS**

- · Reforestation: approximately 2,200 hectares of mangroves have been reforested.
- 100% of the land for shrimp production has no agricultural vocation.
- Unique culture system in the world: as a result, animals are less stressed and have high-quality standards.
- The growth in volume is supported by productivity improvements.
- 95,000 direct jobs are associated with breeding and processing.
- Ecuador is the second largest exporter in the world and the first supplier for the European Union.



#### **LOGISTICS**



Sea freight: 99.10%









**TARIFF** 

0%

0%

0%.3%.

5%.8%



#### **PRODUCTION**

2016: 368,181 TONS Average Annual Growth Rate 2010-2016: 17%







Penaeus Vannamei



## **EXPORTS 2016**



TONS 370,780



#### **MAIN DESTINATIONS**







Vietnam 41%

USA

Spain







France 8%

Italy 6%

China 3%



90

**EXPORT FIRMS** 



98% Large



2% **MSMEs**